

## **Jeanne Croft**

### ***Vice President – Business Development***



Jeanne Croft's colleagues at SecuraGuard, Inc. describe her as a Type A personality who is a problem-solver, conscientious, tenacious and very organized. She is the catalyst that keeps company representatives on task, on time and on the mark when it comes to fulfilling contract requirements in accordance with SecuraGuards quality standards.

Personalities at SecuraGuard are as varied as its client base. Jeanne unites these personalities behind the singular purpose of satisfying clients. Jeanne is a perfect example of our willingness to go outside the security industry to strengthen our management team by recruiting someone with direct knowledge and insight into the security needs of potential clients while improving its overall operations.

SecuraGuards increase in business and client satisfaction is directly attributable to Jeanne's work ethic and her attention to detail. It's Jeanne's job to ensure customer satisfaction by conducting periodic audits of all client facilities regarding updates of post orders and quality assurance\_surveys. She also meticulously records all client requests and the resolution of those requests.

Jeanne's success in building new business and retaining satisfied clients is the result of 20 years experience working in industries that need on-site security services, arming the South Dakota native with inside knowledge concerning client security needs before she contacts them. She brought an awareness of the security needs and issues of clients, such as commercial property management companies, when SecuraGuard was formed.